

GET NOTICED

with Cork Griffiths

Managing Director

North West

c£60,000 + Attractive bonus + exec bens



The Grosvenor Garden Centre, a £5m turnover business based in Chester, forms part of the Duke of Westminster's Grosvenor Estate. Having already achieved strong growth over the past five years, they are now looking to recruit an experienced leader with a proven track record of developing and managing a successful retail operation, to drive the strategic direction and operational management of the business.

In particular, the role encompasses:

- Growing profit and increasing return standards of quality client service
- Working with senior managers and culture that reflects the ethos of the
- Taking responsibility for the business forming and implementing appropriate
- Developing and implementing market premier position and to maximise pro
- Project leading the key strategic deve

Boldman are one of the UK's leading distributors of aluminium profiling systems. They are known for their innovative forward thinking approach, which has led them into new markets and secured contracts with the world's leading aerospace and defence companies.



Boldman.co.uk

Bank Chambers 52 London Road

The new Managing Director will be:

- A visible leader, with a hands on style and the skills to create an environment of success through the development of it's people
- Entrepreneurial and customer focused, with the negotiation and communication skills necessary to make influential and persuasive presentations at Board and Trustee level

Business Development Director

BOLTON, NORTH WEST | £45,000 - £50,000 + BENEFITS

Due to their success Boldman require a strong business developer to allow them to capitalise on their market position and continue to grow.

This role is key to the future development of their business. Therefore, the successful candidate will most likely be a seasoned professional with a number of years experience in a similar role within a related engineering sector, who can "hit the ground running". In addition to this you will have an in depth experience of contract negotiations at senior levels with world leading companies.

As the successful candidate you will be visionary, constantly identifying new market opportunities and driving the development of the business. You must possess a thorough understanding of the whole marketing cycle, and demonstrate past achievement of finding new routes to market.

This is a challenging role and as such performance expectations will be high. However, in addition to a competitive rewards package this individual will have the opportunity of joining their fellow directors undertake a

Partner/Partner Designate - Business Advisory

Manchester

£Negotiable



AUDIT • TAX • ADVISORY

Mazars, a progressive international firm of accountants and business advisors are looking to strengthen their presence in the Northern region with the appointment of a new Partner, who will lead the development of the Manchester office in the SME mid-corporate arena.

Key responsibilities

- Develop new client relationships for the Manchester office
- Manage a portfolio of owner managed business clients
- Work closely with Partners, Managers and staff to develop relationships with new clients and introduce
- Be instrumental in office and regional planning
- Manage, motivate and develop the current t
- Control the financial aspects of the portfolio negotiating, billing and recovery

The new Partner will be:

- Inspiring and energetic, with a "can do" approach
- Experienced in leading teams and developing people to generate success
- Innovative and results driven with excellent communication and presentation skills
- An accomplished business developer, with a strong network of contacts

We are interested to hear from existing Partners looking for renewed challenge or Senior Manager/Director level professionals who feel limited in their current role



More room to live

J R Willoughby is a leading specialist building contractor supplying high specification products and service domestic and commercial market. In line with the expansion plan and a successful appointment in they are now keen to further complement the team.

Sales Executive

SOUTHERN ENGLAND (HOME BASED)
£35,000 PA BASIC OTE £60,000 INCLUDING CAR

A sales professional is required to generate orders from consumers who wish to invest in improving their lifestyles. Leads will be supplied from Head Office.

Ideally with proven experience of selling to high net worth individuals, you will be a natural communicator, with a personable and persuasive manner. You will be highly professional and have a genuine interest in quality home improvement products.

To apply, send your cv to
cv@corkgriffiths.co.uk
quoting ref PG0707-03



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Non Executive Director & Business Development Manager

MANCHESTER | LONDON

Laserform International Ltd is a well respected legal software company supplying the UK legal marketplace.

Over 3,000 legal practices use their software products (including 89 of the top 100 firms) and their product range comprises Electronic Legal Forms (the market leading product), Practice Management Systems and an HR system designed specifically for the UK legal marketplace. Company turnover is approximately £4m, the business is profitable and they employ 65 staff between two offices in London and Manchester.

In order to strengthen their market position, they are now looking for new key appointments as follows:

Non Executive Director

Ref: CG0506-13 | c. £20,000

We are looking for an experienced professional with a proven track record in a senior management role and the ability to advise the Board on future market strategy and direction. Ideally, you will have operated as a NED, with some legal knowledge gained either as a practitioner, a supplier of legal software or from within the legal publishing world.

Business Development Manager

Ref: CG0510-21 | £40,000 - £60,000

We are looking for a self motivated, career oriented individual with experience of the UK legal marketplace to search out and capitalise on opportunities for software products within this market. Through liaison with their large customer base and business partners including consultants, core legal system suppliers and publishers, you will assist in defining new products and existing product enhancements and ultimately contribute to future business planning and strategy.

Directorship potential exists for the successful candidate.

To apply, please forward your CV with current remuneration details to cv@corkgriffiths.co.uk quoting the appropriate reference.

Any CVs sent directly to our client will be forwarded to Cork Griffiths.



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www.corkgriffiths.co.uk

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